

# PAOLO MARINO

## Project Manager / Senior Business Analyst

### BACKGROUND

I am a Senior Business Analyst with first class experience in travel, manufacturing and telco services and e-solutions.

Most of my career has been as part of a large Italian System Integration company. As such I have been exposed to a variety of business needs, architectural and technical choices, corporate structures and philosophies.

My diverse experiences always allowed me to provide technical and architectural advice to any team I collaborated with, and to contribute technical expertise to prospects and proposals.

### EXPERIENCE

- 2015–Present **Project Manager / Senior Business Analyst: Reservation System**  
Aida Cruises, Germany
- 2009–2015 **Project Manager: Reservation System**  
Aida Cruises, Germany (Consultant)
- 2006–2009 **Portal and EI Architect**  
Autogrill, Italy (Consultant)  
SNAM Rete Gas, Italy (Consultant)
- 2002–2006 **Analyst/Technical Leader – Reservation System**  
Costa Crociere, Italy (Consultant)
- 2001–2002 **Technical Leader-**  
Eli Lilly, Italy/UK (Consultant)
- 1999–2001 **Technical Leader-**  
TiLab/Telecom Italia (Consultant)
- 1991–1998 **Analyst / Developer**  
FIAT SpA, Italy (Consultant)

### EDUCATION

- 1982-1986 **Computer Science**  
Università di Torino

### LANGUAGES

- Italian (Native)
- English (Fluent)

### SKILLS

- Analysis and Design of Enterprise Systems
- Data design
- Enterprise Integration
- Server side computing
- Communication and coordination of remote teams
- Requirements Elicitation
- Team management

### AREAS OF INTEREST

- Information Architecture and Management
- SOA
- Business Analysis
- Legacy systems management
- Application Development
- DB Design and Data Modeling

### ASSETS

- Excellent analytical and problem solving skills
- Able to quickly grasp and master new subject matter and related concepts
- Technical, analytical, and development skills to define, document and implement solutions to a variety of technical and business problems.
- Willingness to ask questions and challenge existing solutions to increase operational efficiency
- Comfortable at interacting and building consensus across functions and levels of seniority
- Strong verbal and written communication skills.
- Domain Expertise on Travel, Tourism and Reservation

### CONTACT

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